



## आईटीआई लिमिटेड / ITI LIMITED

एमएसपी कर्नाटक / MSP KARNATAKA / क्षेत्रीय कार्यालय / Regional Office

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दूरवानीनगर, बेंगलुरु / Dooravaninagar, Bengaluru – 560016

**Ref: MSP-KTK/C/26-27/EOI-09/Corr-1**

**Date: 07/07/2026**

### **Addendum /Corrigendum**

Addendum/Corrigendum for “Notice Inviting EOI) for Selection of Consortium Partner as a System Integrator (SI) for proposal on “Setting up of OT Security in Energy Department – Distribution, Transmission and Generation utilities across various States and for implementation of the project, for one Government Organization.”

**Ref: ITI/ MSP-KTK/C/26-27/EOI-09, dated: 25/06/2026**

Sl. No	Clause Ref. No	Existing Clause Query	Revised Clause & clarification on queries
1.	<b>Title of the EOI</b>	Notice Inviting EOI) for Selection of Consortium Partner as a System Integrator (SI) for proposal on “Setting up of OT Security in Energy Department – Distribution, Transmission and Generation utilities across various States and for implementation of the project, for one Government Organization	Notice Inviting EOI for Selection of System Integrator for “Design, Supply, Installation, Configuration, integration, Testing and Commissioning of an Integrated OT Security Solution for energy Dept. across end customer locations.”
2	<b>Scope of Work</b>	EOI reference number ITI/ MSP-KTK/C/26-27/EOI-09, dated: 25/06/2026 at page no.3.	The earlier provided Scope of Work in the Eoi Ref: - ITI/ MSP-KTK/C/26-27/EOI-09, dated: 25/06/2026 stands cancelled and the detailed scope of work can be taken from customer tender document, corrigendum, clarification and addenda downloaded from the website <a href="https://kppp.karnataka.gov.in">https://kppp.karnataka.gov.in</a> Tender reference number is Tender No/ Bid no. KPTCL/2026-27/OW/WORK_INDENT3918 dated 03/07/2026.”
3	<b>4(i)A. Eligibility Criteria</b>	4(i) A: -The Bidder may be a single entity or a group of entities (the “Consortium”), coming together to implement the Project. For this Eoi in case of Consortium, the number of	4(i)A: The Bidder may be a single entity or a group of entities (the “Consortium”), coming together to implement the Project. For this Eoi in case of Consortium, the number of bidders

4	<p><b>4(i)B. Eligibility Criteria</b></p>	<p>bidders including Lead Bidder can be maximum two. The Bidder should be a company registered under Companies Act, 1956/2013 or a partnership firm which is in operation for at least 5 years as on 31.12.2025.</p> <p><b>Turnover: -</b></p> <p>(1) The bidder turnover (the cumulative turnover of the consortium partners in the event of consortium) should have an average annual turnover of Rs 18 Cr for the last 3 financial years. (F. Y. (2022-23, 2023-24 and 2024-25)</p> <p>(The Lead Bidder of the Consortium should have 50% or more of the desired Annual turnover.)</p> <p>Note: * Bidder's Parent/group company turnover will not be considered in turnover criteria.</p>	<p>including Lead Bidder can be maximum two. The Bidder should be a company registered under Companies Act, 1956/2013 or a partnership firm which is in operation for at least 3 years as on 31.03.2025/31.03.2026.</p> <p>*The Bidder in the event of consortium need to furnish the consortium agreement in the stamp paper of Rs. 100 as per the format given at annexure XV.</p> <p><b>Turnover: -</b></p> <p>(1) The bidder turnover (the cumulative turnover of the consortium partners in the event of consortium) should have an average annual turnover of <b>Rs. 69 Cr</b> for the last 3 financial years. (F.Y 2022-23, 2023-24 and 2024-25 or 2023-24, 2024-25 and 2025-26)</p> <p>* 2025-26 Provisional Certificate also accepted.</p> <p>Note: * Bidder's Parent/group company turnover will not be considered in turnover criteria</p>
5	<p><b>4(i)C. Eligibility Criteria</b></p>	<p><b>Net worth:</b></p> <p>The bidder (all members of consortium) should have Positive Net Worth as on 31st March 2025.</p> <p>A Positive Net Worth Certificate with UDIN Number as on 31st March 2025 (FY 2024-25), issued by the Company's Auditors/ A Practicing CA.</p>	<p><b>Net worth:</b></p> <p>The bidder (all members of consortium) should have latest positive net worth as on either 31.03.2025 or 31.03.2026. Certificate with UDIN Number, issued by the Company's Auditors/ A Practicing CA.</p>
6	<p><b>4(i)D. Eligibility Criteria</b></p>	<p><b>Experience:</b></p> <p>The bidder (any members of consortium) or OEM shall have a similar OT Security product. The documentary evidence shall be a valid OEM Authorization Form (MAF) issued specifically for this EOI, supported by the</p>	<p><b>Experience:</b></p>

OEM's product datasheet for the proposed solution.

**Bidder Experience: -**

1. The bidder or (any of the members of consortium) shall have successfully executed and completed in (IT) System Integration project of value (1) One project not less than INR 48 Crore or (2) Two Projects Value not less than INR 36 Crore Each or (3) Three Projects with projects value not less than INR 24 Cr each in the last seven (7) financial years as of (i.e., 2017-18 to 2024-25) or 2018-19 to 2025-26) for any state govt./Central govt. /PSU/Any reputed agency ( with turnover more than Rs.100 Cr) in India.

**Supporting Documents Req:**

(i) PO and Experience/ Work Completion Certificate issued & signed by the PO issuing authority

(ii) Client contact details i.e., name of contact persons, postal address, official email, tel.

(iii) Work Experience Details as per Annexure IV

(iv) Certificate from a Practicing CA/ A Statutory Auditor for having received at least 90% payments against the referred Invoices, shall have to be furnished along with Bid Document.

ITI Limited reserves the right to verify the authenticity of the documents submitted / supply experience claimed by bidder, at any time.

**Bidder Experience: -**

• The bidder (any member of consortium) shall have successfully completed and commissioned (IT) System Integration project, during the last seven (7) years (i.e., 2017-18 to 2024-25) or 2018-19 to 2025-26) preceding the last date for submission of the bid, and should have executed a single project value of not less than **Rs. 62.1** crores for State Government/ Central Government/ Public Sector Undertaking (PSU)/ large reputed Pvt. organization (Turn over 100 Cr. or above).

Note: For the purpose of this criterion, a "Single Project" means a project executed under a single Contract, Agreement or Letter of Award. Multiple Work Orders or Purchase Orders issued under the same Contract/Agreement shall be considered as one Single Project.

**Supporting Documents Req:**

(i) PO and Experience/ Work Completion Certificate issued & signed by the PO issuing authority

(ii) Client contact details i.e., name of contact persons, postal address, official email, tel.

(iii) Work Experience Details as per Annexure IV

(iv) Certificate from a Practicing CA/A Statutory Auditor for having received at least 90% payments against the referred Invoices, shall have to be furnished along with Bid Document.

ITI Limited reserves the right to verify the authenticity of the documents submitted / supply experience claimed by bidder, at any time.

**OEM Experience: -**

The OEM of the proposed OT security solution device shall have prior implementation experience during the last seven (7) years (i.e., 2017-18 to 2024-25) or 2018-19 to 2025-26) for any State Government/Central Government/PSU/Any reputed agency. (minimum 2 Work Order copies to be submitted as proof) and shall support integration of a minimum of 30 or more .....

**OEM Criteria: -**

**Undertakings:**

- The bidder should have a fully functional Office/Service/Main- Support center in Karnataka. In the event of office not existing as per criteria, a declaration to be provided for opening of the desired functional office at Karnataka.
- Undertaking need to be provided for On-Site demonstration by the selected bidder through the OEM within 3 weeks of bid opening of end customer tender, which will be an essential criterion.
- The Bidder should submit the Technical Compliance Statement as per the end customer tender.
- The Bidder shall provide undertaking that the suitable OEM shall provide the Proposed Kiosk Device / Boot drive/ Central Security Manager solution shall have been deployed at a minimum of one (1) sites/locations during the last five (5) years preceding the Bid Due Date for any StateGovernment/CentralGovernment/ PSU/Utility.
- The Bidder shall provide undertaking that the suitable OEM shall provide the OT Firewall shall not reach End of Life (EOL) or End of Support (EOS) for a minimum period of 7 years from the date of supply/installation.
- The Bidder shall provide undertaking that the suitable OEM shall provide the OT Firewall shall confirm and provide documentary evidence that advanced AI-based techniques, including frontier Large Language Model (LLM)-based tools and methodologies, are utilized in the software and hardware vulnerability assessment, security testing, and product hardening process to protect against emerging AI-assisted cyber threats. The OEM shall submit

7	<p><b>4(i)D (point 3) Eligibility Criteria</b></p>	<p>Production of Solvency Certificate by the Bidder (Lead Bidder in the case of consortium) for an amount of RS 80 Cr further to their selection as partner and before addressing the end customer.</p> <p>Undertaking to be provided in this regard during addressing the EoI. (Non submission of the Solvency Certificate may lead to rejection of the bidder selection)</p>	<p>documentary evidence or a self-declaration confirming compliance with this requirement.</p> <ul style="list-style-type: none"> <li>The Bidder shall provide undertaking that the suitable OEM shall provide the OT Firewall OEM must have an established Research &amp; Development (R&amp;D) and product development center in India, along with a Technical Assistance Center (TAC) located in India and a dedicated India toll-free support number. The OEM should have had a continuous presence in India for a minimum of 20 years as of the bid submission date</li> </ul> <p>Note: 1) The bidder/lead bidder (in case of consortium has to provide undertaking to provide all OEM authorizations and the Bidder is responsible to find the suitable OEM as per end customer tender requirement to address this tender opportunity.</p> <p>2) The end customer RFP shall be taken for reference for any deviation from the EoI.</p> <p>“The Liquid Assets of the bidder as on or after 30-May-2026 shall consist of Cash at bank Term Deposits Availability of fund based credit facility in any scheduled bank shall not be less than <b>Rs. 57.5 Cr</b> of the amount put to tender”</p> <p>Undertaking to be provided in this regard during addressing the EoI.</p>
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8	<b>4(i)E. Eligibility Criteria</b>	Bidder to bring eligible OEM who meets the eligibility requirements as per customer requirement & eligibility proofs towards the same need to be submitted in this regard Undertaking by the bidder to be provided along with the EOI bid proposal.	Documentary proof of association with eligible OEM to be provided during bidding and MAF should be provided at the time of addressing the end customer case.
9	<b>4(i)F. Eligibility Criteria</b>	Tender processing Fee & Earnest Money Deposit (EMD)	The bidder need to furnish Tender Processing Fee Tender Fee Rs 7,500 (Rupees Seven Thousand Five Hundred only) and EMD of Rs 2,30,00,000 /- (Rupees 10 lakh directly online transfer and Rs. 220 lakhs preferably in the form of Online Transfer/DD/BG/ISB after selection of Partner before submitting the bid to the customer as per Customer tender requirement. Undertaking in this regards should be submitted by the bidder along with the EOI bid proposal.
10	<b>4(i)G. Eligibility Criteria</b>	The Bidder (all members of consortium in the event of consortium) and the OEM should not be blacklisted/debarred with Ministry of Communication or BSNL or any government department debarring order issued by Department of Expenditure (DOE), Ministry of Finance (MOF) covering all central Ministries/ Departments as per provision of OM No.F.1/20/2018-PPD by Department of Expenditure (DoE), MoF dated on 2nd Nov 2021 as on Bid submission date.	Undertaking to be submitted by the bidder.

11	<b>Annexure II</b>	Bidders Profile	Incorporated for the latest financial year as per the corrigendum.
12	<b>Annexure VII</b>	PRE-CONTRACT INTEGRITY PACT	No Change
<b>Sl. No</b>	<b>Clause Ref. No</b>	<b>Existing Date/Clause</b>	<b>Revised Date/Clause -Now read as-</b>
<b>1</b>	Due Date for Submission of EOI	Last date & Time for submission of EOI on 09-07-2026 @ 03:00 PM	Last date & Time for submission of EOI on 16-07-2026 @ 03:00 PM
<b>2</b>	Technical Bid Opening	Technical Bid opening is on 09-07-2026 @ 03:30 PM	Technical Bid opening is on 16-07-2026 @ 03:30 PM

\*Other terms & conditions are remaining same as per EOI including corrigendum.